

Interview Questions / Discussions

1. Do you have a Pseudonym you use when you answer the phone?
2. Do you have a headset? (i.e. noise cancelling)
3. We work on a 90-day probationary period to make sure we both are a fit for each other. We start 90-days through Upwork and then migrate towards PayPal after the probationary period ends.
4. Are you available to make calls during Eastern Standard Time?
5. Have you worked with a Predictive Dialer?
(Send [Salesdialers.com](https://www.salesdialers.com) link to Prospective Hire)
 - You will be Calling Towing Company Business Owners asking if they are in need of more business. If YES, forward their contact information to Position #2 (Closer).
 - If NO, thank them and go on to the next company.
 - This is the only qualifying you need to do. (No rebuttals)
6. Your day would look like this:
 - On Monday mornings, you will be generating leads through software we provide called Lead Kahuna. We will be providing you training to use this software. Monday afternoons, you will be calling the business owners from the leads you pulled in the morning.
7. Tuesdays, Wednesdays, Thursdays and Fridays your day will be flipped.
 - Calling the first half of the day and pulling leads the second half of the day.
8. We are going to send our call script to you. Please record it and send it back to us. You may want to read through the script a few times before recording. We prefer to have one recording.
- 1.