

JOB TITLE POSTING: INBOUND SALES PERSON NEEDED - FULL TIME

Our company is looking for someone to qualify and close new business for us.

We're looking for 8 hours of work per day Monday - Friday to start with potential to advance to a management position. If you are looking for consistent work from week to week with great pay, then this is a great position for you.

Position will require you to qualify and close the leads that have expressed interest in our service. The rest of the day (no more than 2 hours, but no less than 1 hour a day) will be spent on sales training, reviewing your call recordings and improving your skill set.

The script and training will be provided.

Here are the qualifications we're looking for:

- Candidate must be fluent in English, both oral and written. No exceptions.
- Good working PC or Mac with skype ability.
- Good working headset that works with your PC or Mac
- Sales experience a plus (the more the better)
- Ability to ask and collect the money from our leads (over the phone)

Phone Interview to follow for qualified candidates.

Position responsibilities would include:

- make outbound calls to our hot leads that we have already had pre qualified (they have said "Yes, we need more of your service, right now")
- great attitude and in dealing with customers (we keep our people happy, customers and staff!)
- must be focused, flexible, optimistic, great attitude and willing to grow with us. Need to be able to take initiative and improvise as needed.

This is an hourly paid position + commission with potential for advancement within our company.

Put "Interested in Sales Position" in the subject line so we know that you read this thoroughly and can follow instructions.

Thank you and we look forward to hearing from you!